

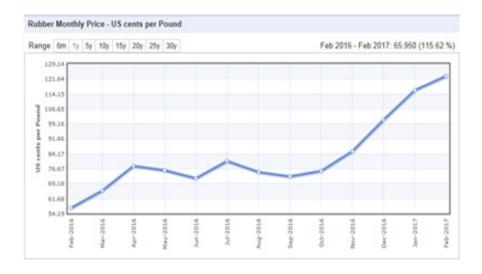
March 31, 2017

Dear Distributor Partner:

Honeywell Salisbury™ will be implementing a temporary price surcharge due to the increasing cost of raw rubber material on the following rubber products listed below. The temporary price surcharge is effective May 1st, 2017 and we anticipate that it will continue for approximately 3-4 months. You will notice this surcharge added to the line item on the order acknowledgement. This is not a permanent price increase and we will update you on the expiration date of the surcharge as we continue to closely monitor the cost of raw rubber material.

| Products Included: Electriflex™ High Voltage Rubber Insulating Gloves | Surcharge (USD): \$ 5.00 Each <i>Pair</i> |
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| High Voltage Legacy Gloves (Excluding Low Voltage Gloves) | \$ 5.00 Each <i>Pair</i> |
| Dipped Sleeves | \$ 10.00 Each <i>Pair</i> |
| Type I Molded Sleeves | \$ 5.00 Each <i>Pair</i> |
| Type I Molded Blankets (300 and 300E Only) | \$ 3.00 Each |

Provided below is an index chart for raw rubber material which shows that the cost has increased by 115% since last year. Click here to access the link to the rubber index below.



For any questions, please contact your Honeywell Salisbury Sales Representative or our Customer Care team at 877.406.4501. Thank you for your continued support.

Honeywell Salisbury



Visit us on the web at SalisburybyHoneywell.com and HoneywellSafety.com

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ELECTRICAL SAFETY

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PERSONAL PROTECTIVE EQUIPMENT

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