



LINEMAN'S TESTING LABORATORIES OF CANADA LIMITED

TRUSTED SINCE 1958

February 25th, 2025

RE: TARIFF UPDATE

To whom it may concern,

Lineman's Testing Laboratories' ("LTL") priority remains our ability to reliably serve our customers with the best products from top North American vendors. With the US Government's new tariffs, we do anticipate cost implications for goods and materials sourced from these vendors.

As cost adjustments come in from our vendors, we have expedited procedures in place to review and notify affected customers within days of the notification and receiving the new price files.

Part of the review will include negotiating a lesser impact of any increases with each vendor. Due to these tariffs, LTL may be forced to increase pricing on all current orders and contracts based on the increases received as tariffs are charged when materials cross a border (Mexico/USA/Canada).

If you have any questions regarding current or future orders placed with LTL, please reach out to your regional branch and they will be able to address any of your concerns.

Sincerely,
LINEMAN'S TESTING LABORATORIES

A handwritten signature in black ink, appearing to read 'Ron Newman', is written in a cursive style.

Ron Newman
Vice-President Sales