



Price Increase Notice

To: ALL LINEMAN'S TESTING LABORATORIES OF CANADA LIMITED CUSTOMERS

cc: All Lineman's Testing Laboratories of Canada Limited
Outside / Inside Sales Personnel

From: Rob Borda, General Manager

Date: November 1 2012

Subject: WH SALISBURY BY HONEYWELL PRODUCT PRICE INCREASE NOTICE

Please be advised that this letter serves as 60 day notice that effective January 1 2013, there will be a price increase on all Salisbury by Honeywell utility product lines, industrial Personal Protective Equipment, including Arc Flash and Safety Line grounding and live line tools.

This increase is due to a world-wide, global average price increase from Salisbury by Honeywell of approximately 3.5%. If you would like a copy of Salisbury by Honeywell increase letters, please request it from one of our Customer Service Representatives or visit our website at www.ltl.ca.

We recommend you forward this information to any and all your partners who may be affected by this increase.

We value your business and your continued support of Lineman's Testing Laboratories of Canada Limited and LTL Utility Supply.

Sincerely,
LINEMAN'S TESTING LABORATORIES OF CANADA LIMITED

Rob Borda
General Manager

